



Commercial Property

Your guide to buying commercial
property in Queensland



Our Approach



We speak property so you don't have to.

01. We first understand your objective and how we can maximise our support and expertise.

02. Research and options will be identified for the property and loan.

03. You will be provided a detailed report of our recommendations

04. We will assist in the execution; including negotiations, leasing and finance.

05. You will have full support right through until settlement

06. Ongoing banking, finance and strategy is available to you!

OUR PROCESS





Maximum Loan to Value Ratio 60% - 70%

Loan / Valuation (or purchase price)



Serviced from either business or investment income



Understanding your experience

Your experience, specifically lease negotiations, outgoings, strategy.
Consider working with market leading property managers.



Flexible loan types

Create wealth through your financing - Interest only, principal & interest, variable, hedging and other features to benefit your strategy

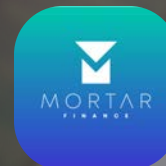


Annual Reviews and covenants

Annual reviews with your broker are important to ensure the facility and pricing remain suitable. Most financiers will require updated valuations (minimum 3 years)

Finance

Financing your commercial purchase



Zac Goodman
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Understand how to maximise yield

Undertake an audit of your current and future property performance and identify insights and methods to increase income or eliminate expense.



Access speciality property management

High quality and specialised property management can make all the difference.



Why property strategy is important

A strategy will help to maximise your portfolio, understanding the benefits of selling, leasing, re-developing or re-designing.

Strategy

3 factors to Commercial
property investment
Success



Alan Finch
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Your Dream

Our Experience

Your choice of suppliers and support



Zac Goodman is an experienced business banker who founded Mortar Finance to offer Commercial property investors and businesses a dedicated finance relationship.

Zac believes Australian SME's deserve a dedicated relationship manager, they deserve value, they deserve choice, they deserve more.

Call today for a FREE consultation.

zac.goodman@mortarfinance.com.au

0421 554 492

CREATE



Alan Finch is a highly regarded property consultant with over 16 years of experience providing quality advice throughout Queensland. Alan recognises the need to provide tailored solutions to a wide range of clients, in order for them to make smarter property decisions. From this awareness, We Speak Property was established.

Call today for a FREE consultation.

alan@wespeak.com.au

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Disclaimer

The information in this document has been prepared for general information purposes only and not as specific advice to any particular person. Any advice contained in this document is General Advice and does not take into account any person's individual circumstances.